

Ford Otosan Fact Sheet

Ford Otosan at the glance:

Company Name: Ford Otomotiv Sanayi A.Ş.

Area of Activity: Automotive

Establishment: 1959

Shareholders: 41% Ford Motor Company 41%Koc Holding 18% publicly traded at BIST

Number of Employee: close to 14,000 (more than 1,500 R&D employees, one of the largest R&D centers in

Turkey

Facilities: Gölcük & Yeniköy Plants in Kocaeli, Turkey, Eskişehir Plant in Eskişehir, Turkey, R&D Centers in

Istanbul, Kocaeli Eskişehir and Ankara

Production Capacity: 455,000 units

Manufactured products: Commercial vehicles, spare parts, engine & transmission, powertrain

Ford product range sold in Turkey: Varying from cars to heavy commercial vehicles:Ford Fiesta, Focus,

Kuga, Puma, EcoSport, Transit, Transit Connect, Tourneo, Tourneo Connect

Net Sales: \$8 Billion (2021)

Exports: \$6,2 Billion (Turkey's export champion)

- Ford Otosan, is Turkey's top exporter for 6 and Turkey automotive industry top exporter for 10 consecutive years.
- Ford Otosan announced the €2 Billion (TL 20.5 billion) investment plan, for the next-generation
 electric and connected commercial vehicle projects in Kocaeli Plants with its mission to lead the
 electric transformation of the automotive industry in March, 2021
 - With the investment that will take place in 6 years and the impact of which will spread over 10 years, Ford Otosan's annual vehicle capacity will increase to **650 thousand units**.
 - The battery assembly capacity of Turkey's first and only integrated electric vehicle production facility is 130 thousand units.
 - Starting the first half of 2023, Ford Otosan will manufacture the diesel, plug-in hybrid electric (PHEV), and all-electric variants of Ford's 'Next-Generation Transit Custom Family'. As part of the Ford-Volkswagen strategic alliance, Volkswagen's next-generation 1-tonne commercial vehicle will also be produced in Kocaeli by Ford Otosan.
 - With the investment, 3000 people directly, 15000 people indirectly -including our suppliers- a total of 18 thousand additional jobs will be provided.
- Today, Ford Otosan produces 74% of Commercial Vehicles sold in Europe and 87% of the Transit product line sold across Europe by Ford, last year marking the sevent consecutive year in European commercial market leadership.
- At Ford Otosan, we are a strategic partner of Ford of Europe to grow its commercial vehicle business, along with continued positive impact of the increase in e-commerce, Ford's strong market position and alliance with VW on 1 tonne commercial vehicle production.



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- All these achievements were crowned with another success as with the production of E-Transit, Ford's
 first all-electric van, for the European market. Ford Otosan aims to bring the first all-electric Ford ETransit together with its customers in Turkey in parallel with Europe in 2022.
- With the aspiration to become the first automotive company in Turkey to produce electric commercial vehicles including batteries, Ford Otosan initiated its new battery assembly line investment in 2020.
- In 2018, Ford Otosan recognized globally with the smart factory activities at its Kocaeli Plant and became the first factory from Turkey to be added to the World Economic Forum's (WEF) "Global Lighthouse Network", which selected only 16 plants worldwide. The plant is also the first Ford factory to join the prestigious network.



